

Soft-World Group 5478.TW
Chinese Gamer 3083.TW
Q3 Group Introduction

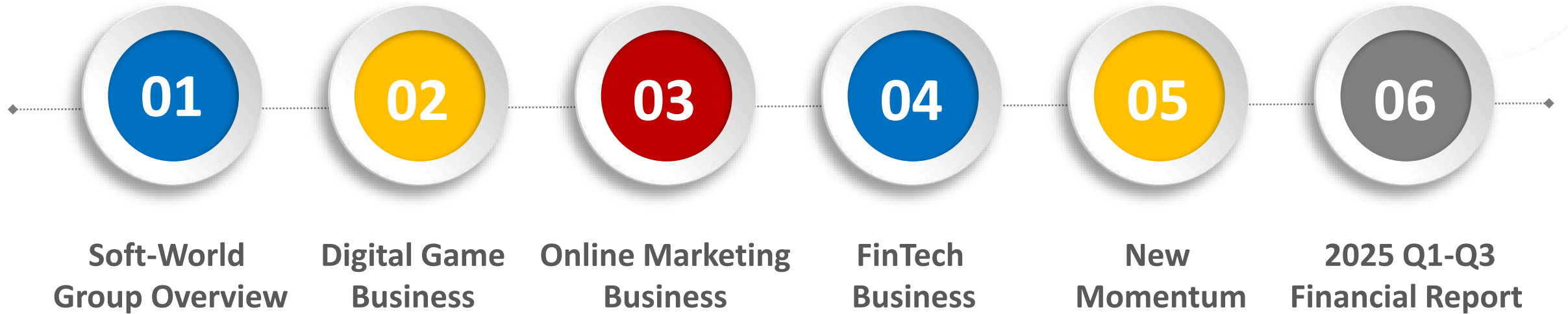


2025.11

Disclaimer

The information provided in this presentation are the prospective based on current status, including all forward-looking statements that might be influenced by the uncertainties, risks, assumptions or other external factors. Such factors might lead to differences between the declaration in this presentation and the result of Soft-World Group's operation. We shall undertake no obligation to update or revise any forward-looking statement, whether as a result of new information, future events, or otherwise.

Outline



Top Gaming Company in Taiwan

Soft-World, Provide One-Stop Services



- Founded: 1983/7/15
- Stock Symbol: 5478(OTC-listed in 2001)
- Capital: NT\$1.56 Billion
- Employees: 1,100

MyCard · Leading Brand in Game Industry



- The **most widely used** game point card in Taiwan, Hong Kong and Macau.
- Expand **Southeast Asia & global markets!**
- Professional game marketing team.



線下活動 規劃	全方位 代操	金流代收付 服務	遊戲音樂 製作	美術外包	雲端系統 方案	線上廣告 投放	社群客服 服務	專業遊戲 代理	IP授權合作	通路宣傳 地推	支付管道
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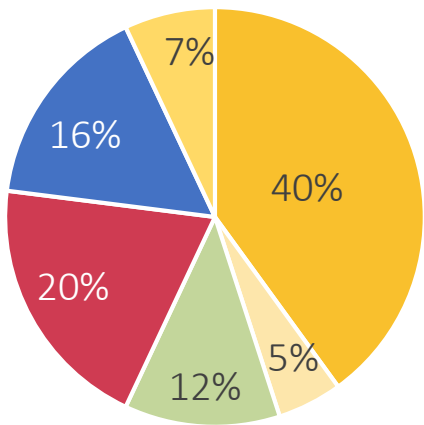


Soft-World Group Overview

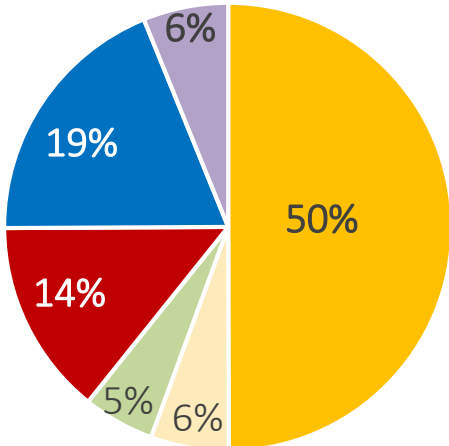
A Diversification Strategy in Internet Industry



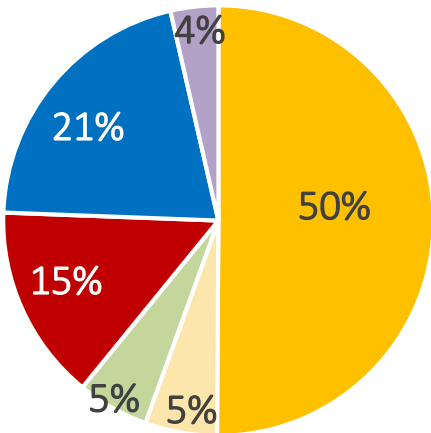
Soft-World Group Revenue Breakdown by Business



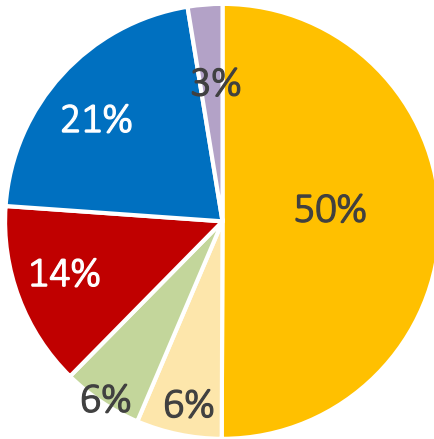
2021 Revenue 6.6 Billion NTD



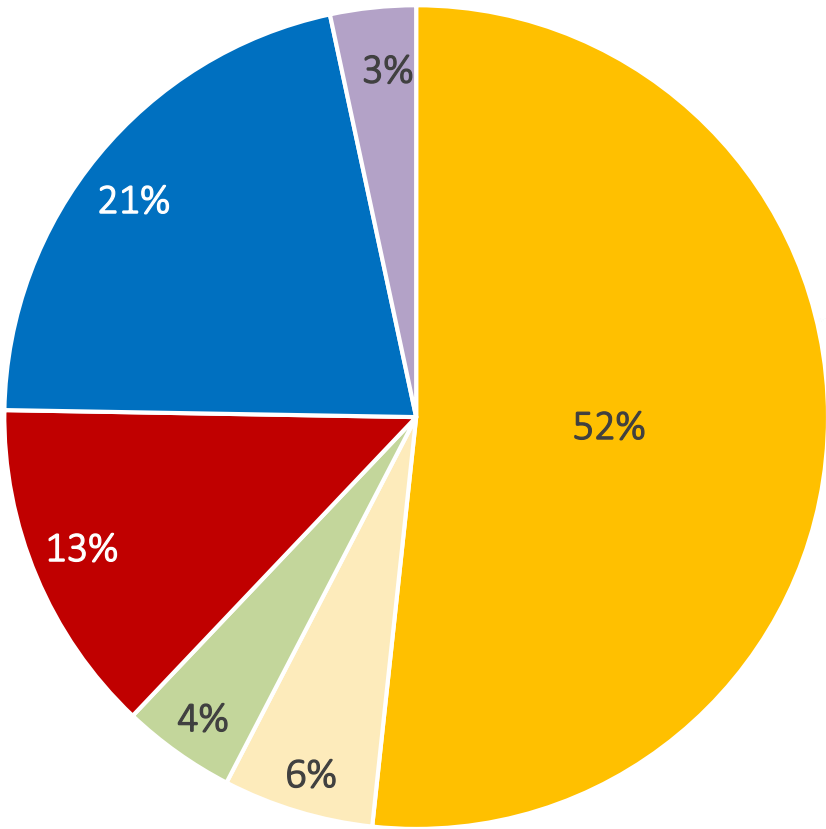
2022 Revenue 6 Billion NTD



2023 Revenue 6.24 Billion NTD



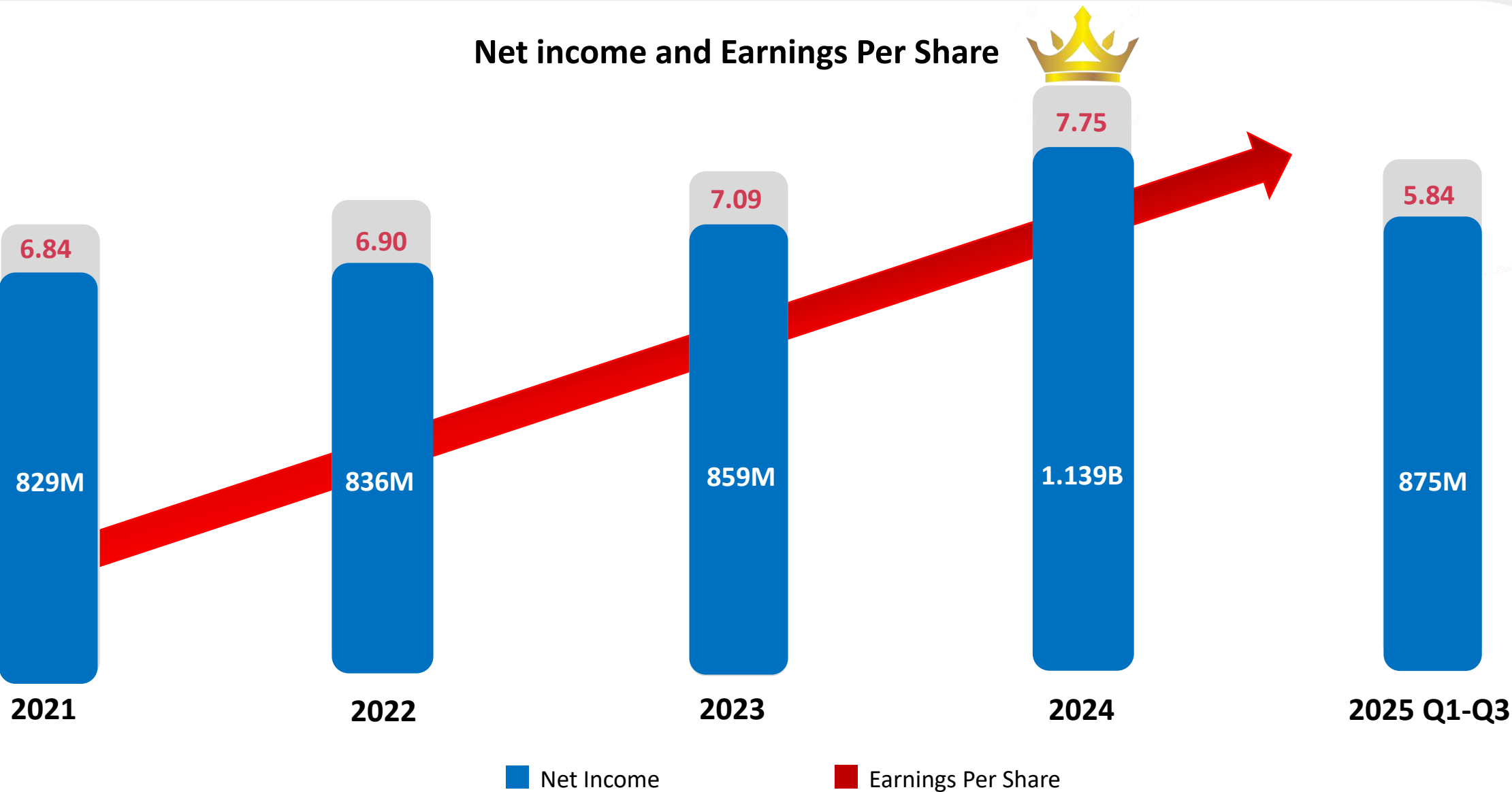
2024 Revenue 6.77 Billion NTD



2025 Q1-Q3 Revenue 4.76 Billion NTD

- Game Distribution
- Game Development
- Game Publishing & Operation
- Online Marketing Business
- FinTech Business
- Others (Cloud Computing, Game Art Design, etc.)

Soft-World Group Net income and Earnings Per Share Trend



Digital Game Business

Distribution / IP Licensing / Development / Publishing & Operation



CHINESE GAMER



GAME FLIER

Game

Martech

Fintech



財團法人

智冠科技文化藝術基金會

Soft-World Arts and Culture Foundation



遊戲音樂
創作基地

Game Music Creation Base



SOFT-WORLD



ezPay



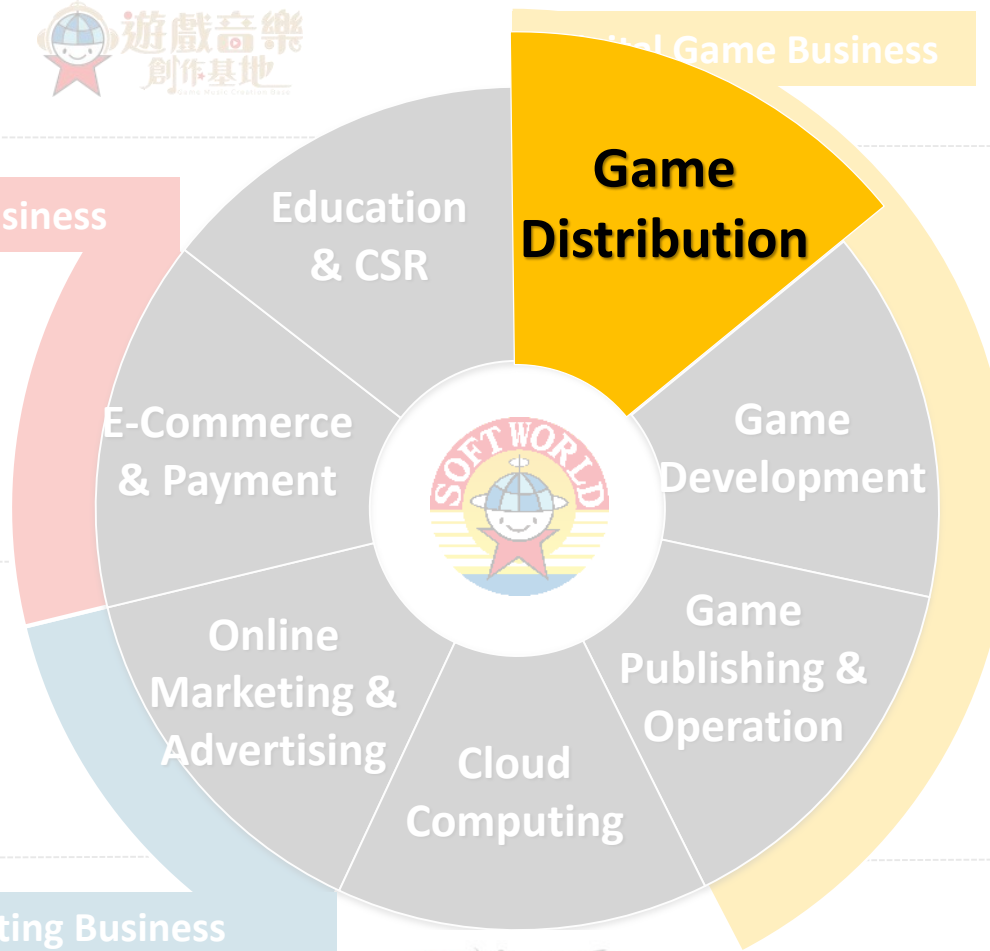
CS 群心網路
service



一帆數位科技



REVITALIZE ADVERTISING DIMENSION
智酷媒體股份有限公司



CHINESE GAMER



ZEALOT DIGITAL



GAME FLIER

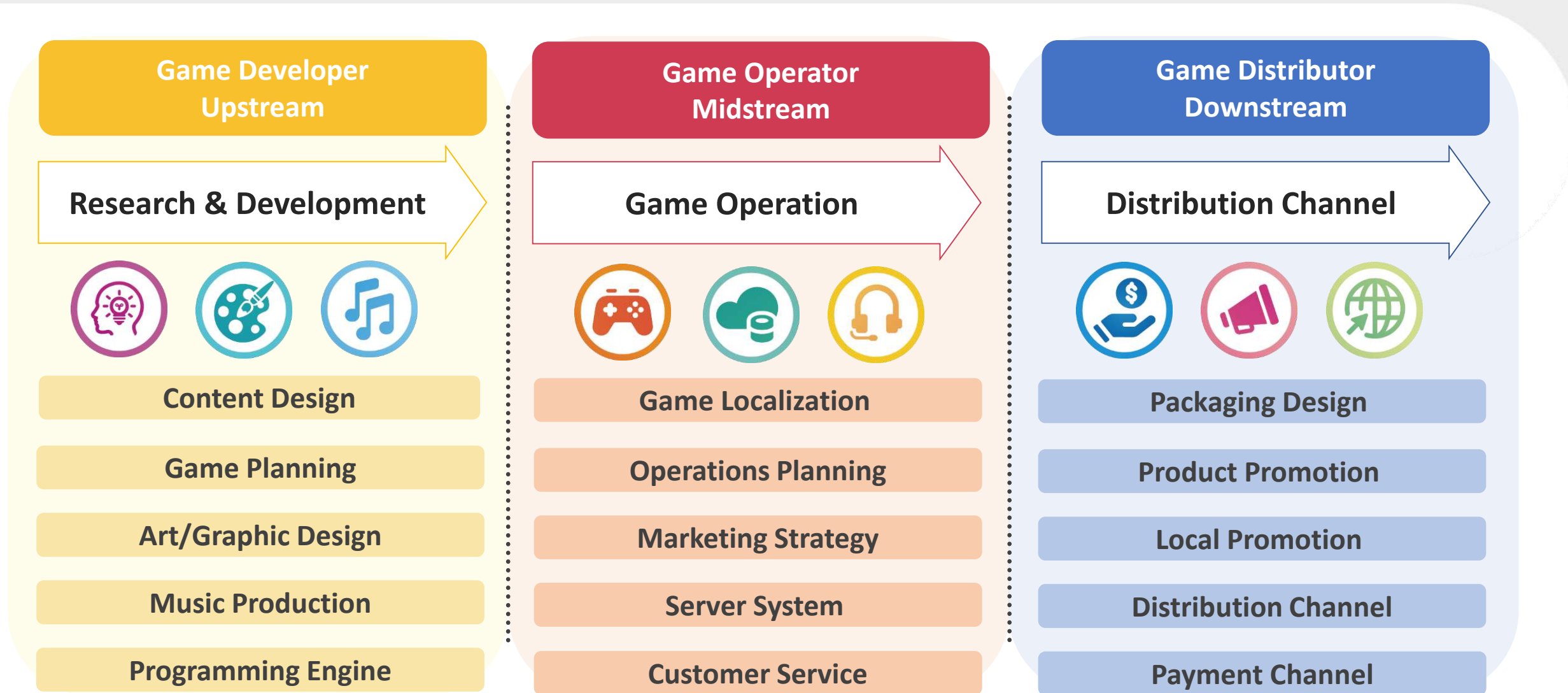


GAME FIRST



智雲科技股份有限公司

Gaming Industry Flow



Leading Brand in Game Industry

Soft-World's Integrated Marketing Services



★ **60%** of market Share in Taiwan, HK, and Macao

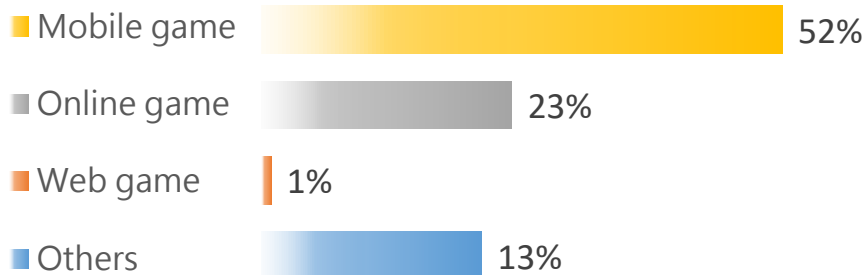
★ **7.41 Million+** members

★ **2,400+** games & services

★ **700+** cooperated partners

★ **50,000+** physical stores

2025 Q1-Q3 MyCard Sales Breakdown by Product



Soft-World Marketing Exposures

Extensively Industrial Resources to Increase the Service Performance

- e-PLAY is an **exclusive selling system** operated by Soft-World.
- There are **approx. 10,000 stores** in Taiwan, mostly are **popular chained stores** such as supermarkets, electronic stores, cyber café , books stores, telecoms and so on.



全國電子

Electronics retail chain
≈ 730 Stores



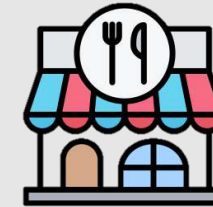
Supermarket
≈ 2,000 Stores



Mobile/Computer
≈ 3,500 Stores



Fun and Games
≈ 450 Stores



Food & Beverage
≈ 1,400 Stores



Others
≈ 2,000 Stores

Soft-World Exhibition & Event/Marketing

All in One: Exhibition setup and installation



Mass exhibition and event design

800+ events with **130+** partners

Designated long-term partner of
worldwide clients



Soft-World Music Multimedia Center



- Producers can remotely monitor the recording in real time
- Provide sound design tailored for the game.
- Wind band / Chinese orchestra
- Provide large rehearsal rooms.

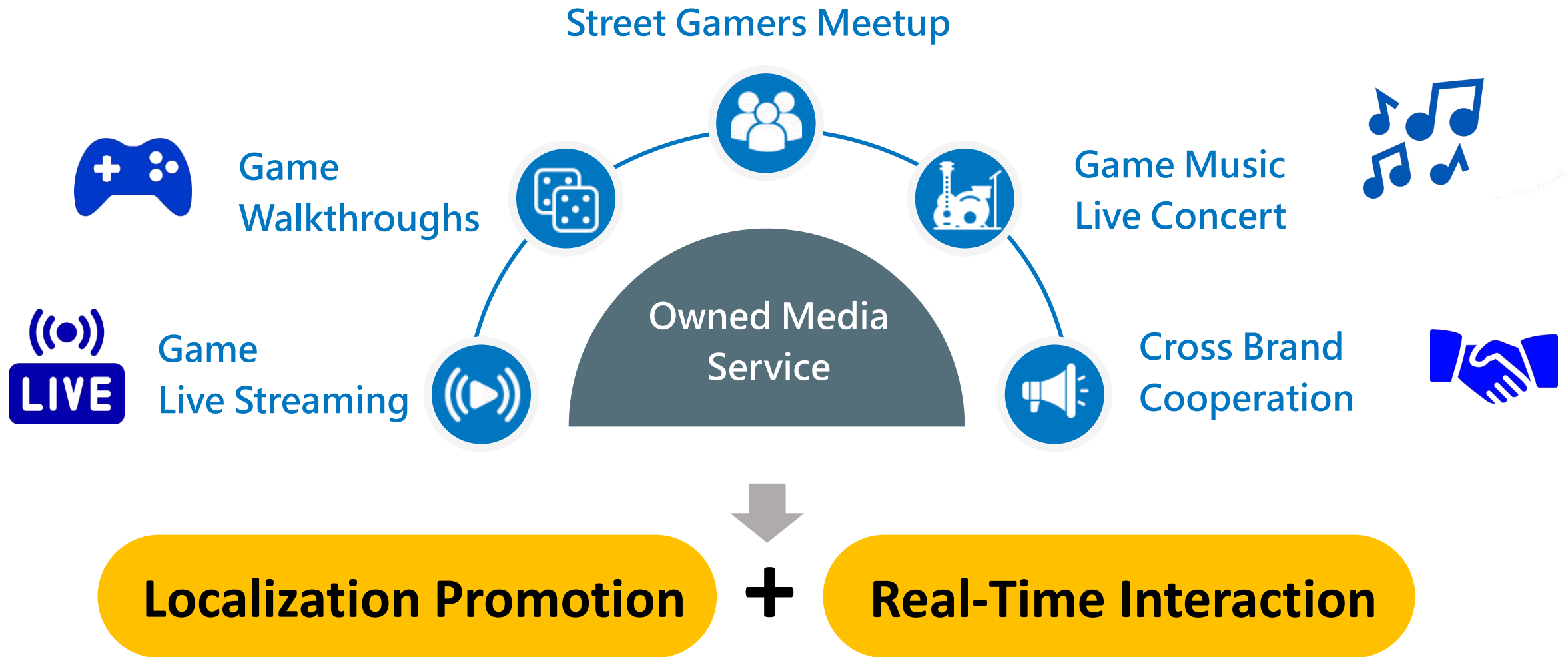
♪ **Service: Soundtrack and Sound Effect of Games/ Animations/ Commercial Ads/ TV Series, MVs Shooting, Video Producing.**



♪ **Cooperation: Mobile game soundtrack of King of Kings 3D, Back to the Qin Dynasty, Theme Song of Wind Fantasy NeXus, Tower of Saviors, TS S, Wulin, Huang Yi, The Emperor, Sakurascroll, Heroes of Jin Yong**



Soft-World “Owned Media Hub”



Online Merge Offline Visual Interactive Experience

Physical Channels

2,000+ channels across Taiwan

Convenient stores / Supermarkets / 3C Retailers,
Telecommunications Stores / Restaurants / ACG Hub:
Taipei City Mall



Virtual Experiences

50+ Live events annually

Customized live streaming / Real-time interaction
with gamers / Interactive games with prize





Onsite momentums

Streaming screen

《Back to the Qin Dynasty》 with OMO promotion



T641 美廉社-基隆豐稔店



T623 Y12Y14出入口中間柱面右側壁面



T647 美廉社-基隆祥豐店



T333 金興發-師大一店外

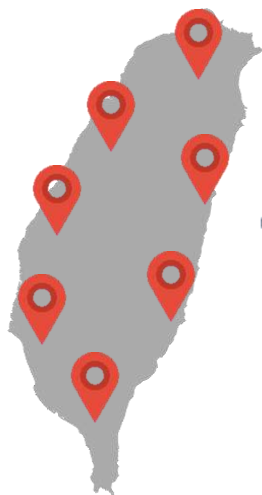


C167 川豐手機維修

Soft-World creates innovative OMO experience with a series of 5 consecutive consumer events



C163 網品通信行



T125 家樂福超市-板橋金門二店

Classic Games IP for Licensing

← Game · Anime · Drama & Movie · Merch Crossover Cooperation →





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CHINESE GAMER



ZEALOT DIGITAL



GAME FLIER



GAME FIRST

Game products





2025 Game Pipeline

H1

《Wonderland Re : Star Ark》

H2

《TS Virtual World》

Soft-World International Corporation teams up to create the game 《Back to the Qin Dynasty》

Wongyi World



IP Licensing

Chinese Gamer



Game Developer

Soft-World Music
Multimedia Center



Game Sound Effects

Game Flier



Game Operator

ZEALOT DIGITAL



Game graphic





《Back to the Qin Dynasty》

- **Will be launched in 2026 Q1**

Classic martial arts MMORPG

- *Well-known IP has been adapted into games, TV series, online dramas and the latest movie*
- *Famous Korean game artist production. New and modern two-dimensional painting style*



Gameplay Features

- *Become a famous storyteller: Experience the plot of the novel and experience historical battles*
- *AI assistant: provide instant game strategies and suggestions through AI LISA*
- *Variety of intensity, cooperative missions: scene restoration, brand new sensory challenges*
- *Gene recombination: evolution & mutation of ancient and modern pets*
- *Thousands of treasures are collected and rewarded, satisfying the fun of achievement*





AI Application in Games



AI application



AI-Assisted Mapping:

Accelerates the R&D process and precisely improves design efficiency.



AI Dialogue Assistant:

A smart interactive assistant that enhances user experience and ease of use.

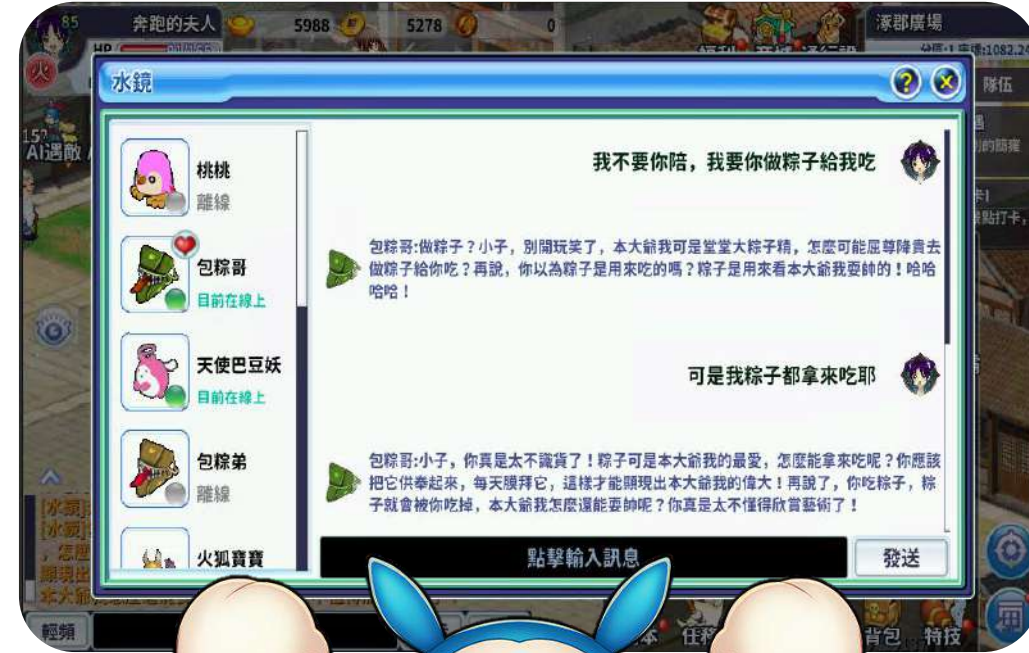


AI Strategy Assist:

Players can use AI dialogue to formulate and optimize game strategies.



Already used in "TS M," "TS Multiverse," and "Wonderland Re: Star Ark."





Corporate Strategic Planning

IP Authorization

- ***Diversified cooperation.***
- ***IP re-engineering.***
- ***Extending the long-tail synergies of the IP lifecycle.***

In-depth cultivation of games

- ***Expand into new markets continuously.***
- ***Integrating AI processes to reduce production costs and improve operational efficiency.***



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Game Music Creation Base



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myCard



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智雲科技股份有限公司



Digital Game Business

Education
& CSR

Game
Distribution

Game
Development

Game
Publishing &
Operation

Cloud
Computing

E-Commerce
& Payment

FinTech Business

Online Marketing Business



CHINESE GAMER



ZEALOT DIGITAL



GAME FLIER



GAME FIRST

Game Flier: Specialized in Large Games' Operation & Profound Experience in Gamers Maintenance



20y

With 20 years of game operation experiences

120+

Operating over 120 various Online, Web, Mobile Games

350k+

"Ragnarok Online" created the highest PCU record in Taiwan with 350,000 gamers

10M+

Over 10 million members



Classic Game Operator in Taiwan, Hong Kong, Macao

Localized operation and bring diversified game content

Online

Mobile





3D Wuxia-style Online Game 《Tian Long Grandmaster》



Major update launching in Q4 2025.

Launched on Nov. 3rd, 2023 in Taiwan

Character Development, Guild Interaction, Classic Gameplay

Nine Major Sects, Pet Breeding, Crafting, Duel on Mount Hua, Zhenlong Chess, Guild Trading, Battlefield system

100M+ Cumulative Revenue

Top 10 on GNN PC Popularity Ranking

7,500+ Concurrent daily users

10,000+ Daily player logins





Irony IP with VTubers 《Wind Fantasy NeXus》



New VTubers debuting in Q3 2025

Launched on April 24th, 2025 in Taiwan.

Card Development & Strategy Game

Local elements combined with Japanese ACG

Board game with SRPG gameplay

10 VTubers Created Local Storyline

Tens of millions of players were attracted

10 top tier VTubers provided voice acting

Entered the top three in the iOS game rankings on launch day





智凡迪 Game First: International Game Operation & Marketing Service



- **Master piece:** Awarded Guinness World Record for "World's Most Popular MMORPG"
- **Exclusive agency operation experience in TW, HK and Macau:**
Awarded "World's Best Customer Service" by Blizzard Entertainment in 2008.

Game Customer Service

More than 10 years of professional customer service experience.
Proficient in: **Chinese, English, Korean.**



Game Marketing & Social Media Managing

- **Marketing cooperation in TW, HK and Macao**
Korea's mobile game "Goddess Order", "ArcheAge War", "Brown Dust 2", "The Legend of Legacy", "LUNA MOBILE" and "Blades of Three Kingdoms - War".
- **Overseas marketing and player services**
Collaborated with "ArcheAge War" to provide marketing, gamer community and localized customer support in TW, HK, Macau, Singapore, Malaysia, Philippines, and Indonesia.

eSports Competition Live Streaming

- **Cooperation with 20+ popular games from PC, mobile and console game:** "PUBG", "Pretty Derby", "Hearthstone", "Overwatch", "League of Legends: Wild Rift", "Dynasty Wars M" and more.



ZD Zealot Digital Game Art Design

A professional game graphic production team with 100+ art designers

More than 20 years of experience in game development

- ❑ Services: 2D/3D Characters, 2D/3D Scenes, Characters' Motion & FX Special Effects, GUI Interface
- ❑ Cooperation: Zealot has cooperated with leading game companies from Korea and Japan, and worked closely with more than 10 game companies for art design in Taiwan and China.





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遊戲音樂
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Game Music Creation Base



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myCard



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CHINESE GAMER



ZEALOT DIGITAL



GAME FLIER



GAME FIRST



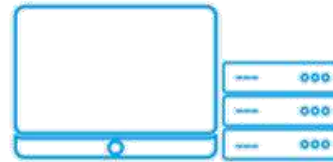
智雲科技股份有限公司

Powered by growth in both cloud services and cybersecurity,
MyServer delivers comprehensive solutions for enterprise needs.



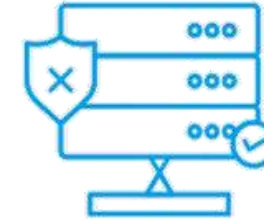
IDC computer room rental service

Three major telecom equipment room rentals, 7*24 support services.



DBSAFER Integrated Security Solution

Top choice in the market
6,000+ enterprises adopted



Server equipment rental

No need to buy a server, rent at any time and charge on a daily basis without binding contract.



Cloud service

AWS, GCP, Azure, UCloud various cloud platforms challenge the lowest price in the market.



CDN service

Collective sharing, without binding, can enjoy the binding unit price of 3000T.



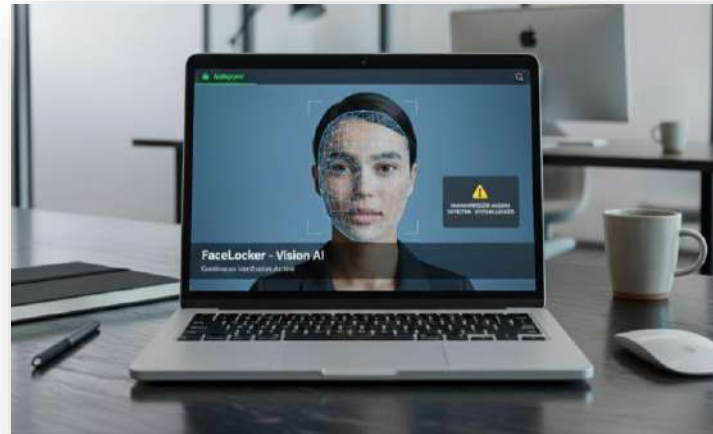
DDoS service

IDC computer room DDoS protection, cloud cleaning protection, dual solutions.



70% of Korean market share 20 years experience

6,000+ enterprises adopted
including banking and finance,
e-commerce, and manufacturing



Function highlights





Database Access Management (DAM)
Privileged Account Management
(PAM)
FaceLocker continuous identity
authentication technology



Unique selling points

The only DAM + PAM solution
Localization and customization for TW
Improves efficiency and reduces costs

DBSAFER vs other competitors

Description	DBSAFER	Other competitors
Key Advantages	Total solution with DAM + PAM 	Package product Standard framework
Pricing	1/4 of the price of comparable products reasonable and flexible licensing 	Higher price with fixed budgets
Support environments	on-premises + cloud 	Mainly on-premises
Regulatory compliance	Taiwan Personal Data Protection Act, Cyber Security Management Act, ISO 27001, and GDPR 	International standard

DBSAFER offered integrated function with flexible modules and competitive price



Online Marketing Business

Advertising / Marketing Consulting/ Digital Platform



Game

Martech

Fintech



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遊戲音樂
創作基地



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service



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Digital Game Business

Game
Distribution

Game
Development

Game
Publishing &
Operation

Cloud
Computing

Online marketing
& Advertising

E-Commerce
& Payment

Education
& CSR

FinTech Business

Online Marketing Business



CHINESE GAMER



ZEALOT DIGITAL



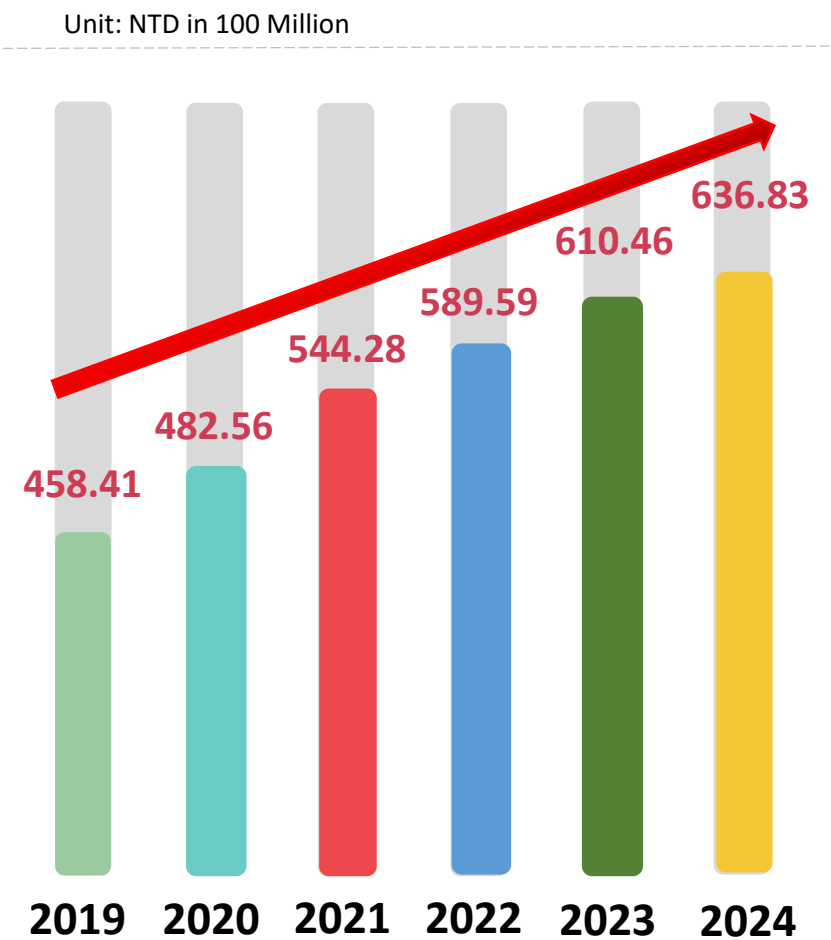
GAME FLIER



GAME FIRST

Online Marketing Trends in Taiwan

The Market Size of Online Marketing in Taiwan



2024 Top 5 Online Marketing Spending by Industry in Taiwan

Rank	Industry Type	Ratio of Digital Ad.	2024 Investing Amount (100 million)	2024 Annual growth rate
1	E-Commerce, Digital-native Brands	16.28%	103.67	5.5%
2	Game Industry, Applications	11.38%	72.45	-1.1%
3	Finance & Insurance	9.22%	58.70	2.2%
4	Cosmetics, Care products, Cosmetology & Hairdressing Services	9.20%	58.59	6.7%
5	Fast Moving Consumer Goods, Daily Necessities	7.74%	49.26	2.8%

Source: The Digital Marketing Association(DMA)

The Expert in Online Marketing: Maximize Marketing Performance

- Certificated official partners of major global media platforms and collaborated with **700+** enterprises
- Clientele including gaming, e-commerce, 3C, real estate, healthcare, catering & retail, fashion & cosmetics, finance & insurance, biotech and more leading brands.

- Collaborations with media platforms include:     
  

EFUN Milestones

 **Meta**

Business Partner

 **Marketing Partner**

facebook blueprint
CERTIFICATION

LINE Display Solutions
Sales Partner 2025

Diamond

2025 LINE Display
Diamond Partner

LINE Account Solutions
Sales Partner 2025

Silver

2025 LINE official account
Silver Partner



2025 LINE Biz-
Solutions
Diamond & Silver
Certification



ISO27001
Certification

3 Consecutive year
Google Agency
Excellence Awards



Big Data-driven MarTech Solution Provider

Service Teams

Ads Optimization Consultant · Multimedia Art Design · Big Data Research · Ads Technological Platform

Provides comprehensive media services with optimized ad technology and online marketing plan, aims to Improve ad performance and guide brand partners to the global market



Global Media

Work closely with global media platforms to bring the latest adtech



Owned Media & Tool

AI Technology + DMP to Improve ad performance



Vertical Media

Diversity media resources + precisely target audiences to pick the best ad channels for promotion



KOL & Community

Well experienced in KOL and word-of-mouth marketing campaigns

AI-Driven Tech Delivering Precision Digital Marketing

EFUN has developed “AdHero” ,” Invoice Master” to expand the new frontier in technology and optimization strategy.

With a huge database accumulated by years of advertising experience, providing precise marketing and four core applications enhance the effectiveness of advertising analysis and optimization



Creative composition
AI analysis system



Competitor tracking
and analysis



Social media monitor to
analyze market trend



Creative data
advanced search



Advertising
account analysis
Powered by Google Ads Data Hub

Big Data

51.41%
US\$ 100M
Ads Delivered

Creative Analysis

100,000+
Images & Videos

Information Security

Google Cloud
Security and Privacy Standards

AI Technology

1,000,000+
Ad Campaigns

EFUN MarTech



Provide Comprehensive Digital Marketing Solutions to Enhance Effectiveness for Our Clients

Gaming Industry

**Reduce game installation
costs by 50%**

- ◆ Create localized ad materials, copywriting, and optimize ad performance to effectively lower installation costs.
 - ◆ Localized advertising materials
 - ◆ AI-assisted technology
 - ◆ Big data analysis
- ➡ **Increase customer acquisition rate**

Catering Industry

**1.5 million+
monthly impressions**

- ◆ Maximize exposure of existing promotions with an average of 1.5M+ monthly impressions.
 - ◆ Increase post engagement, and a 2.7times growth in interactions
 - ◆ Display-Ads
 - ◆ Interactive advertising
- ➡ **Boost discussion and buzz**

Cosmetics Industry

**Monthly conversion rate
grows over 30%**

- ◆ Segment marketing based on diverse content, target and season to increase conversion rates.
 - ◆ Consumer profiling analysis
 - ◆ Diverse advertising creatives
- ➡ **Increase sales volume**

FinTech Business

Payment/ Capital Flow/ Added Value Sevices/ Integrity



藍新金融科技集團
Neweb FinTech Group

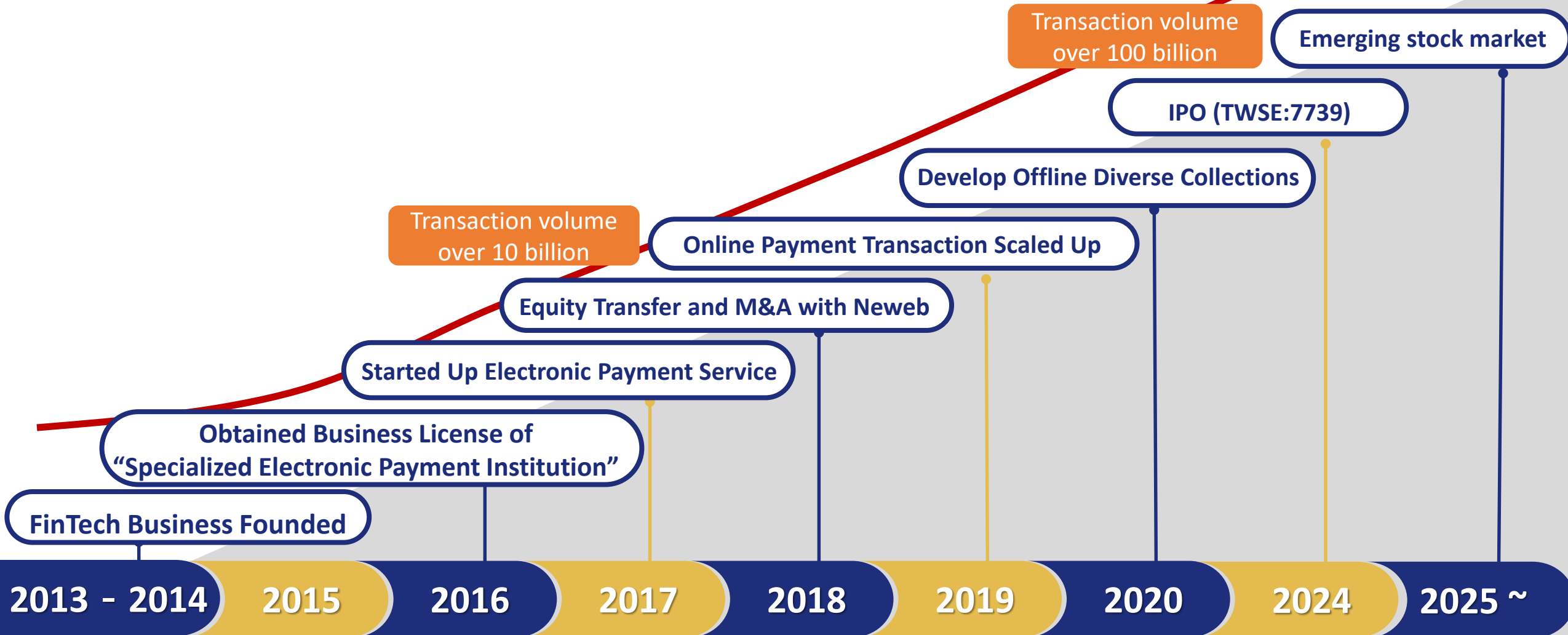
ezPay 簡單付

Game

Martech

Fintech

Development Milestones





(Held 51% by Soft-World Group)

Parent Company > Third-party payment provider

First batch approved by the Ministry of Digital Affairs for
“Third-Party Payment Service Provider Capability Registration”

- Main Services : NewwebPay Diverse Payment Platform
- Service Target : Various brand of online Stores, Various Types of Online Payment Service Providers



(Held 100% by Newweb)

Subsidiary > Specialized Electronic Payment Institution

**Cross-Border Payments (WeChat Pay & Alipay), POS Integration,
E-Payment Accounts Top-up**

- Main Services : <ezAIO> The solution of multi-payment POS
<ezPay> Local/Cross-border, Online/In-person E-Payment
and Utility Bill Payment
- Service Targets : <ezAIO> Physical Retailers
<ezPay> Online Cross-border Payment Service Providers, E-commerce Consumers

Newweb Group Six Major Services



藍新金融科技集團
Newweb FinTech Group

NewwebPay 藍新金流 Payment Gateway

Diverse Payment Integration Tools

Payment Equipment

Diverse Payment Software and Hardware Integration Solutions



ezPay 簡單付 Electronic Payment

QR Code Payment / Cross-Border Payments / Cross-Institution Transfers



Value-Added Applications

Logistics Integration, Donation Applications, Transaction Risk Monitoring Services, Digital Marketing

NewwebPay 捐款平台

System Integration

Payment Information System Development and Implementation

Invoice Receipt

Issue Transaction Certificates

ezPay 電子發票

旅行業代收轉付電子收據

On-Line Payment Solution

NewwebPay 藍新金流

Top10 Cooperative Store Attributes

- ☑ E-commerce Platform
- ☑ The Official Website of Brand
- ☑ Digital Content Vendor
(Game/E-book/Audiovisual/Music)
- ☑ Group Buying
- ☑ Delivery Services
- ☑ Travel Agency/Taiwanstay.net
- ☑ Event/Ticketing Website
- ☑ Taxi Service
- ☑ E-Learning Courses
- ☑ Payment and application for various online store enablers
(Facebook Live Commerce/ Landing Page Shopping)

Taiwan well-know E-commerce, Crowdfunding & Live Streaming Platforms using “NewwebPay”



Streaming
platform

Chain
retail

Cosmetics
brand

Pet brand

Luxury
brand

Electronics
brand

All-in-one online payment solutions

Credit card payments



Support TWQR payments



Off-Line Diverse Collections

Integrated Multifunctional Payment Services for Physical Stores

 **簡單收**



EMV Chip
Credit Cards



Magnetic
Stripe Cards



NFC Card
Payment



NFC Mobile
Payment



QR Code
Payment



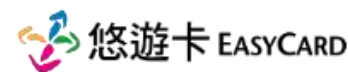
*Diverse physical stores / cross-border collections service,
complete payment integration in one equipment*

**Credit card
payments**

VISA



**Electronic/
TWQR
payments**



Off-Line Mobile Payment

ezPay 簡單付



Specialized Electronic Payment Institution, deeply integrated all payment situation



Important Achievements in 2024



藍新金融科技集團
Neweb FinTech Group



Online transaction
over 100 billion.



Online stores
over 300,000.



No.1 market share
in online donation.



Over 7,000+
payment devices
across Taiwan.

Exclusive on
**multi-payment
& redemption**
hybrid devices.



Over 43 million
e-invoices
issued annually.

Over 11 million
travel agency-issued
receipts annually.



System Integration Partner for
financial and e-commerce Industry

All in One: 6 Key Domains



藍新金融科技集團
Neweb FinTech Group

Government-Registered PSP

Third-Party Payment

- Collection and Disbursement Service
- Payment Gateway

Payment Aggregation

One-stop multi-payment and logistics services

Government-Licensed

Electronic Payment Institution

- Cross-border transactions
- Inter-Institutional Small-Amount Remittance
- Inter-Institutional Shopping Function

Payment Terminal Solutions

Multi-Payment Integrated Terminals
EMV / NFC / QR code

Value-Added Applications

- Electronic invoicing
- Electronic receipts for travel industry
- Donation platforms

System Integration

- Online & In-store Bank
- Gateway Integration

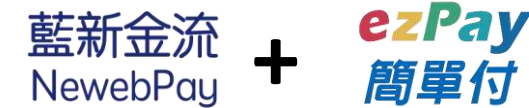


藍新科技

Neweb FinTech Group has third-Party payment and electronic payment licenses
Targeting the NT\$10 trillion non-cash market.

An OMO payment ecosystem

Comprehensive service including
third-party payment and electronic payment



10 trillion market scale

The total transaction target for 2025 is expected to grow by 10 billion.

TWQR-Ready

Preparing for full support across online merchants, Web-to-App flows, mobile tap-to-pay apps, and next-generation payment platform.

Smart IoT

Smart Vending Machine / Automated Store,
Diverse Payment Scenario

New Momentum

Soft-world Group's Cross-Industry Collaboration Projects



Produce volleyball team theme song

Soft-World Music Multimedia Center collaborates with the sports industry to create exclusive cheer theme songs.



Fintech services for the health industry and the fan economy

Neweb provides payment services for TSG's membership, online ticketing platform, and JIAJIE e-commerce.



Gaming × Professional Baseball

Popular Games & Audience Reach
On-site promotions at baseball games



Integrating AI Technology into Game Cheering

EFUN collaborates with the TSG Hawks to integrate AI technology into exclusive player cards, strengthening brand connection and member engagement.



2025 Q1- Q3 Financial Report



2025 Q1-Q3 Soft-World Consolidated Income Statements

<i>(Unit: NTD in Thousand)</i>	2025 Q1	%	2025 Q2	%	2025 Q3	%	2025 Q1 - Q3	%
Operating Revenue	1,612,046	100	1,556,424	100	1,600,501	100	4,768,971	100
Operating Costs	765,865	48	700,535	45	762,364	48	2,228,764	47
Gross Profit	846,181	52	855,889	55	838,137	52	2,540,207	53
Operating Expenses	583,700	36	572,683	37	557,208	35	1,713,591	36
Operating Income(Loss)	262,481	16	283,206	18	280,929	18	826,616	17
Non-Operating Income and Expenses	42,915	3	194,129	13	49,943	3	286,987	6
Net Income Before Tax	305,396	19	477,335	31	330,872	21	1,113,603	23
Net Income After Tax	248,020	15	413,593	27	266,073	17	927,686	19
Net Profit Attributable to Shareholders of the Parent	220,540	13	401,316	26	253,855	16	875,711	18
EPS	1.47	-	2.68	-	1.69	-	5.84	-



2025 Q1-Q3 Soft-World Consolidated Income Statements

<i>(Unit: NTD in Thousand)</i>	2025 Jan - Sep	%	2024 Jan - Sep	%	YOY	%
<i>Operating Revenue</i>	4,768,971	100	5,195,203	100	(426,232)	(8)
<i>Operating Costs</i>	2,228,764	47	2,402,707	46	(173,943)	(7)
<i>Gross Profit</i>	2,540,207	53	2,792,496	54	(252,289)	(9)
<i>Operating Expenses</i>	1,713,591	36	1,829,097	35	(115,506)	(6)
<i>Operating Income(Loss)</i>	826,616	17	963,399	19	(136,783)	(14)
<i>Non-Operating Income and Expenses</i>	286,987	6	270,382	5	16,605	6
<i>Net Income Before Tax</i>	1,113,603	23	1,233,781	24	(120,178)	(9)
<i>Net Income After Tax</i>	927,686	19	1,016,813	20	(89,127)	(8)
<i>Net Profit Attributable to Shareholders of the Parent</i>	875,711	18	925,597	18	(49,886)	(5)
<i>EPS</i>	5.84	-	6.33	-	-	-

